Promoting Economic Development in Southeast Louisiana

Fall 2018 Vol. 14 · No. 3

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SOUTHEASTERN

 Southeastern Supply Chain Management Program listed among tops in nation

CONTACT US

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NATIONAL

U.S. Economy

Herb A. Holloway

Research Economist Business Research Center

U. S. real gross domestic product grew at a 4.2 percent annual rate during the second quarter of 2018. Year-over-year, 2Q2018 real GDP was 2.9 percent higher than in the second quarter of 2017.

Total civilian employment for the second quarter of 2018 rose 1.5 percent compared to the second quarter of 2017, while the labor force grew by 1.1 percent. This led to a decline in the unemployment rate from 4.3 percent in 2Q2017 to 3.9 percent in 2Q2018.

A survey of professional forecasters released in August 2018 by the Federal Reserve Bank of Philadelphia projects the U.S. economy to grow 2.8, 2.8, 1.8, and 1.5 percent in 2018, 2019, 2020, and 2021, respectively.

A panel of 51 professional forecasters surveyed by the National Association for Business Economics in October 2018 expects real GDP to increase 2.9 and 2.7 percent in 2018 and 2019, respectively.

EMPLOYMENT (Seasonally Adjusted) **UNITED STATES (Numbers in Thousands)** Apr 18 Jul 17 Aug 17 Sep 17 Oct 17 Nov 17 **Dec 17** Jan 18 Feb 18 Mar 18 May 18 Jun 18 Labor Force 160,467 160,598 161,082 160,371 160,533 160,597 161,115 161,921 161,763 161,527 161,539 162,140 % Change vs Prior Year 0.8% 0.7% 0.8% 0.4% 0.6% 0.5% 0.9% 1.2% 1.0% 0.8% 1.1% 1.2% Total Employment 153,511 153,471 154,324 153,846 153,917 154,021 154,430 155,215 155,178 155,181 155,474 155,576 % Change vs Prior Year 1.3% 1.2% 1.7% 1.3% 1.2% 1.2% 1.5% 1.8% 1.4% 1.3% 1.7% 1.5% 147,234 Total Nonfarm Emp. 146,728 146,949 146,963 147,450 147,625 147,801 148,125 148,280 148,455 148,723 148,971 % Change vs Prior Year 1.5% 1.6% 1.4% 1.5% 1.5% 1.5% 1.4% 1.5% 1.6% 1.6% 1.7% 1.7% 3 9% **Unemployment Rate** 4.3% 4 4% 4.2% 4 1% 4.1% 4 1% 4.1% 4 1% 4 1% 3.8% 4 0% % Change vs Prior Year -0.5% -0.5% -0.8% -0.8% -0.5% -0.6% -0.6% -0.5% -0.4% -0.5% -0.5% -0.3% Total Employment (000s) 3QT-17 4QT-17 1QT-18 2QT-18 160,000 Labor Force 160,716 160,500 161,600 161,735 % Change vs Prior Year 0.8% 0.5% 1.0% 1.1% 155,000 Total Employment 153,769 153,928 154.941 155,410 % Change vs Prior Year 1.4% 1.2% 1.6% 1.5% 150,000 Total Nonfarm Emp. 146,880 147,436 148,069 148,716 % Change vs Prior Year 1.5% 1.5% 1.6% 3.9% **Unemployment Rate** 4.3% 4.1% 4.1% Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec % Change vs Prior Year -0.4% -0.6% -0.6% -0.6% Source: U.S. Bureau of Labor Statistics

STATE

Louisiana Economy

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Total state employment for the second quarter of 2018 rose 0.4 percent from the previous quarter and was up 2.1 percent over 2Q2017.

The statewide labor force for 2Q2018 increased 0.5 percent compared to the previous quarter and 1.4 percent over 2Q2017.

The unemployment rate declined from 5.3 percent in 2Q2017 to 4.6 percent in 2Q2018.

Initial unemployment insurance claims in 2Q2018 were down 14.3 percent compared to 2Q2017, and continuing claims were down 27.2 percent.

General state sales tax collections in 2Q2018 fell 0.7 percent compared to 2Q2017.

Seasonally-adjusted state personal income in 2Q2018 increased 1.4 percent from the previous quarter and 4.0 percent compared to 2Q2017. Year-over-year, net earnings rose 3.9 percent, dividends, interest, and rent increased 4.1

percent, and personal transfer receipts rose by 4.3 percent.

Industries contributing the most year-over-year growth in earnings from 2Q2017 to 2Q2018 were *Manufacturing* (+\$897 million), *Professional, scientific, and technical services* (+\$736 million), and *Mining* (+\$681 million).

Two industries with year-over-year declines in earnings were *Management of companies and enterprises* (-\$134 million) and *Educational services* (-\$57 million).

On a percentage basis the largest year-over-year gainers were *Farm earnings* (+19.3 percent), *Mining* (+15.5 percent), and *Utilities* (+11.1 percent), while the largest decline was in *Management of companies and enterprises* (-5.6 percent).

| LOUISIANA (Numb | ers in Th | ousands | 5) | | | | | | | | | |
|------------------------|---------------|---------|--------|--------|--------------|---------------|---------------|-----------|-----------|---------|---------|---------------|
| • | <u>Jul 17</u> | Aug 17 | Sep 17 | Oct 17 | Nov 17 | Dec 17 | <u>Jan 18</u> | Feb 18 | Mar 18 | Apr 18 | May 18 | <u>Jun 18</u> |
| Labor Force | 2,109 | 2,111 | 2,114 | 2,115 | 2,116 | 2,116 | 2,121 | 2,128 | 2,134 | 2,138 | 2,139 | 2,13 |
| % Change vs Prior Year | -0.7% | -0.4% | -0.2% | 0.1% | 0.2% | 0.2% | 0.5% | 0.8% | 1.1% | 1.3% | 1.4% | 1.4% |
| Total Employment | 2,004 | 2,008 | 2,013 | 2,016 | 2,016 | 2,016 | 2,024 | 2,033 | 2,039 | 2,042 | 2,041 | 2,03 |
| % Change vs Prior Year | 0.4% | 0.8% | 1.2% | 1.5% | 1.5% | 1.5% | 1.8% | 2.1% | 2.3% | 2.4% | 2.2% | 1.8% |
| Total Nonfarm Emp. | 1,968 | 1,970 | 1,968 | 1,970 | 1,968 | 1,970 | 1,972 | 1,978 | 1,984 | 1,992 | 1,992 | 1,98 |
| % Change vs Prior Year | -0.3% | 0.4% | -0.2% | 0.1% | 0.0% | 0.3% | 0.1% | 0.2% | 0.6% | 1.0% | 1.0% | 0.89 |
| Unemployment Rate | 5.0% | 4.9% | 4.8% | 4.7% | 4.7% | 4.7% | 4.6% | 4.5% | 4.4% | 4.5% | 4.6% | 4.7 |
| % Change vs Prior Year | -1.1% | -1.2% | -1.3% | -1.3% | -1.3% | -1.2% | -1.2% | -1.2% | -1.1% | -1.0% | -0.8% | -0.49 |
| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 | | | To | otal Empl | oyment (0 | 00s) | | |
| Labor Force | 2,111 | 2,116 | 2,127 | 2,138 | 2,100 д | | | | | | | |
| % Change vs Prior Year | -0.4% | 0.2% | 0.8% | 1.4% | ŧ | | | | | | | |
| Total Employment | 2,008 | 2,016 | 2,032 | 2,040 | 2,050 🛨 | | | | | | | |
| % Change vs Prior Year | 0.8% | 1.5% | 2.1% | 2.1% | - | | | | | | | _ |
| Total Nonfarm Emp. | 1,968 | 1,970 | 1,978 | 1,991 | 2,000 | | | | | | | _ |
| % Change vs Prior Year | -0.1% | 0.1% | 0.3% | 0.9% | 1,950 ‡ | | | | | | | |
| Unemployment Rate | 4.9% | 4.7% | 4.5% | 4.6% | | lan Feb | Mar Apr | May Jur | ı Jul Au | g Sep (| Oct Nov | Dec |
| % Change vs Prior Year | -1.2% | -1.2% | -1.2% | -0.7% | | | • | - | | - • | | |

REGIONAL

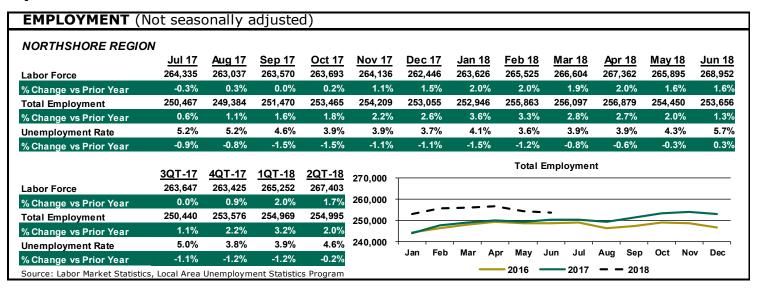
Herb A. Holloway

Research Economist Business Research Center

Northshore Employment

Total employment among Northshore residents in 2Q2018 was unchanged from the prior quarter and up 2.0 percent from 2Q2017. The total civilian work force in 2Q2018 was up 0.8 percent from the prior quarter and 1.7 percent over 2Q2017.

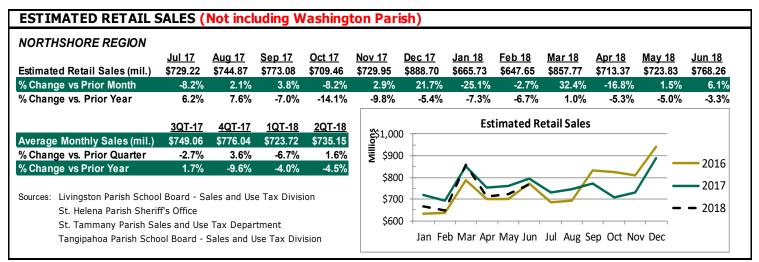
The Northshore unemployment rate for 2Q2018 was 4.6 percent, down 0.2 percent from 4.9 percent in 2Q2017.



Northshore Estimated Retail Sales

Taxable retail sales for Washington Parish were not available for 2Q2018. Retail sales for the other four parishes combined averaged \$735 million per month, a decrease of 4.5 percent

compared to 2Q2017. Sales were up 3.7 percent in Tangipahoa Parish and down in the other three parishes - ranging from -4.2 percent in Livingston to -14.8 percent in St. Helena.

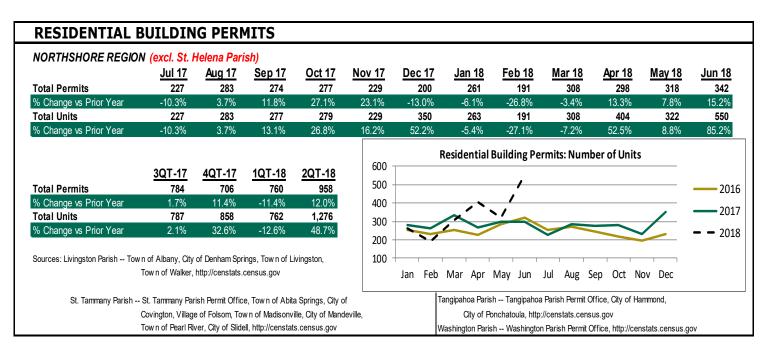


Northshore Residential Building Permits

The number of building permits for residential units in the Northshore region issued during 2Q2018 (excluding St. Helena Parish—for which data were not available) was up 67.5 percent from the prior quarter and 48.7 percent compared to the second quarter of 2017, fueled by multifamily permits in Tangipahoa Parish, where units were up 154.4 percent.

The year-over-year change in the number of units in the other three parishes ranged from +11.1 percent in St. Tammany Parish to -25.0 percent in Washington Parish.

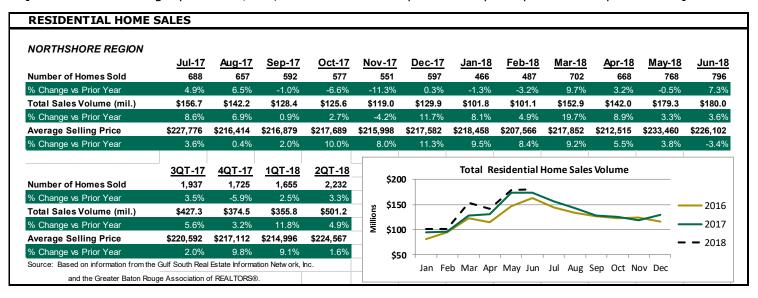
Note that permit counts for some parishes and municipalities are based on data reported to or estimated by the U.S. Census Bureau.



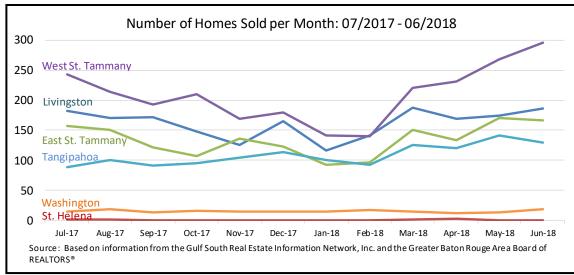
Northshore Residential Home Sales

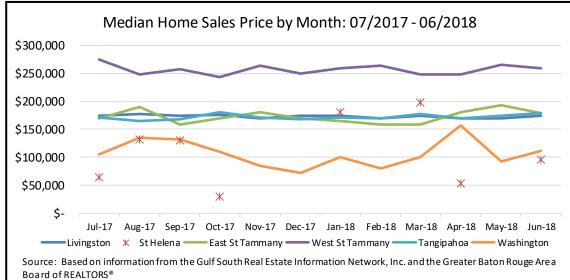
There were 2,232 Northshore homes sold during 2Q2018 at an average price of \$224,567. The

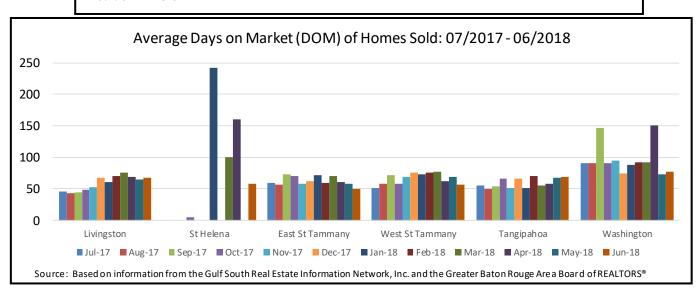
number sold was up 3.3 percent and the average price was up 1.6 percent compared to 2Q2017.



Northshore Residential Market Highlights







LOCAL

Livingston Parish

The number of employed Livingston Parish residents in 2Q2018 was up 2.2 percent from 2Q2017.

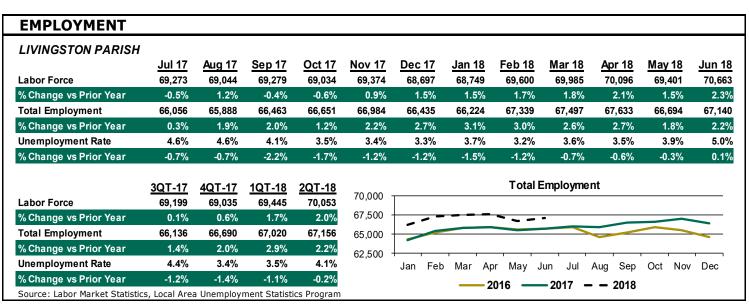
The labor force grew by a smaller 2.0 percent, leading to a decline in the unemployment rate from 4.3 percent in 2Q2017 to 4.1 percent in 2Q2018.

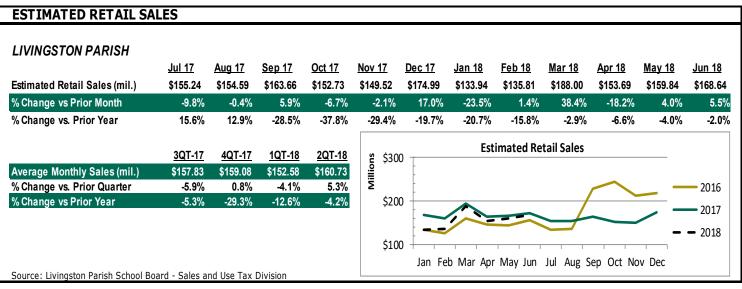
The value of taxable retail sales in 2Q2018 averaged \$160.7 million per month, down 4.2 percent from 2Q2017.

The number of residential building permits issued in 2Q2018 was up 22.8 percent from the previous quarter and 4.4 percent compared to the second quarter of 2017.

The number of homes sold in 2Q2018 was down 6.5 percent compared to 2Q2017, while the average price increased 0.8 percent to \$182,378, resulting in total volume decreasing by 5.8 percent.

There were 258 new, domestic business filings in Livingston Parish in 2Q2018, down 4.4 percent from 270 in the second quarter of 2017.

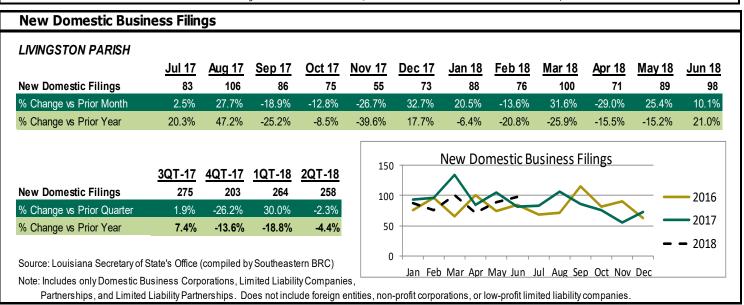




Livingston Parish—continued

RESIDENTIAL BUILDING PERMITS LIVINGSTON PARISH Jul 17 **Nov 17** Aug 17 **Sep 17** Oct 17 **Dec 17** Jan 18 Feb 18 Mar 18 Apr 18 May 18 Jun 18 **Total Permits** 71 73 62 70 59 70 61 62 61 84 75 % Change vs Prior Ye 0.0% -3.9% 8.8% 14.8% 64.9% 3.5% 6.3% Total Units 62 71 73 70 61 59 62 61 78 84 70 75 **Residential Building Permits: Number of Units** 3QT-17 4QT-17 1QT-18 2QT-18 120 **Total Permits** 206 190 193 237 4.4% % Change vs Prior Ye 3.1% 2016 **Total Units** 237 206 190 193 4.4% % Change vs Prior Yea 2017 2018 Sources: City of Denham Springs, Town of Livingston, City of Walker, 20 http://censtats.census.gov. Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul

RESIDENTIAL HOME SALES LIVINGSTON PARISH Jul-17 Ju<u>n-18</u> Aug-17 Sep-17 Oct-17 Nov-17 Dec-17 Jan-18 Feb-18 Mar-18 Apr-18 May-18 186 **Number of Homes Sold** 182 170 172 148 126 165 116 141 188 169 174 % Change vs Prior Year 34.9% 9.6% -20.4% -34.4% -8.8% -14.7% 5.1% 20.5% -17 7% -6 6% 10.6% -8 6% Total Sales Volume (mil.) \$33.0 \$30.8 \$32.9 \$27.5 \$22.5 \$30.3 \$21.1 \$24.2 \$34.5 \$29.5 \$32.2 \$34.8 % Change vs Prior Year 19.3% 33.3% 10.2% -10.2% -25.5% 11.5% -4.3% -3.7% 26.8% -5.9% -13.8% 3.2% **Median Selling Price** \$174,450 \$178,200 \$174,750 \$175,528 \$170,000 \$174,000 \$175,000 \$169,900 \$175,000 \$170,000 \$170,000 \$175,000 % Change vs Prior Year 2.0% 2.7% -3.9% 5.6% 6.3% 12.3% 9.4% 3.3% 7.9% 3.7% 1.8% -0.1% Number of Homes Sold per Month 3QT-17 4QT-17 1QT-18 2QT-18 250 **Number of Homes Sold** 524 439 445 2016 200 % Change vs Prior Year 20.7% -21.5% -3.7% -6.5% 2017 \$96.7 \$96.5 Total Sales Volume (mil.) \$80.4 \$79.8 150 % Change vs Prior Year 19.9% -5.8% -8.7% 7.3% 2018 100 \$182,378 **Average Selling Price** \$184,518 \$183,215 \$179,390 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec % Change vs Prior Year 16.2% 11.4% 0.8% Source: Based on information from the Greater Baton Rouge Association of REALTORS® and Gulf South Real Estate Information Network, Inc.



St. Helena Parish

Employment among St. Helena Parish residents in the second quarter of 2018 grew by 2.0 percent compared to 2Q2017. The labor force increased by a slightly smaller 1.9 percent, leading to a small drop in the unemployment rate, from 6.7 percent in 2Q2017 to 6.6 percent in 2Q2018.

The value of taxable retail sales within St. Helena Parish in the second quarter of 2018 fell 14.8 percent compared to 2Q2017.

Building permit data were not available for St. Helena Parish for 2Q2018.

There were four homes sold in St. Helena Parish in 2Q2018 at an average price of \$64,125.

There were seven new, domestic business filings in St. Helena Parish in the second quarter of 2018, down 30.0 percent from ten in 2Q2017.

| OT 1151 5NA DADION | | | | | | | | | | | | |
|------------------------|---------------|--------|---------------|--------|--------|---------|----------------|---------|----------|---------------|---------|---------------|
| ST. HELENA PARISH | lul 47 | Λυα 17 | Son 17 | Oct 17 | Nov 17 | Doc 17 | lan 10 | Eab 10 | Mar 10 | Apr 10 | May 19 | lun 19 |
| | <u>Jul 17</u> | Aug 17 | Sep 17 | Oct 17 | Nov 17 | Dec 17 | <u>Jan 18</u> | Feb 18 | Mar 18 | <u>Apr 18</u> | May 18 | <u>Jun 18</u> |
| Labor Force | 4,455 | 4,430 | 4,405 | 4,384 | 4,397 | 4,363 | 4,375 | 4,431 | 4,436 | 4,442 | 4,422 | 4,546 |
| % Change vs Prior Year | -1.1% | 0.6% | -0.2% | -0.8% | 0.9% | 1.3% | 1.3% | 2.1% | 1.5% | 1.9% | 1.4% | 2.2% |
| Total Employment | 4,120 | 4,098 | 4,123 | 4,131 | 4,151 | 4,118 | 4,112 | 4,180 | 4,195 | 4,199 | 4,151 | 4,177 |
| % Change vs Prior Year | 0.4% | 1.8% | 1.9% | 1.3% | 2.1% | 2.6% | 3.0% | 2.9% | 2.6% | 2.5% | 1.6% | 1.8% |
| Unemployment Rate | 7.5% | 7.5% | 6.4% | 5.8% | 5.6% | 5.6% | 6.0% | 5.7% | 5.4% | 5.5% | 6.1% | 8.1% |
| % Change vs Prior Year | -1.3% | -1.1% | -1.9% | -1.9% | -1.1% | -1.2% | -1.6% | -0.7% | -1.0% | -0.6% | -0.2% | 0.4% |
| | 2OT 47 | 4OT 47 | 4OT 40 | 2OT 40 | 4.500 | | | Total I | Employme | nt | | |
| | 3QT-17 | 4QT-17 | <u>1QT-18</u> | | 4,500 | T | | | | | | |
| Labor Force | 4,430 | 4,381 | 4,414 | 4,470 | 4,250 | | | | | | | |
| % Change vs Prior Year | -0.2% | 0.5% | 1.6% | 1.9% | 1,200 | | | | | | | |
| Total Employment | 4,114 | 4,133 | 4,162 | 4,176 | 4,000 | | | | | | | |
| % Change vs Prior Year | 1.3% | 2.0% | 2.8% | 2.0% | 3.750 | | | | | | | |
| Unemployment Rate | 7.1% | 5.7% | 5.7% | 6.6% | 5,700 | Jan Fel | b Mar <i>A</i> | Apr May | Jun Jul | Aug Se | p Oct N | ov Dec |
| % Change vs Prior Year | -1.5% | -1.4% | -1.1% | -0.1% | | | | 2016 | 201 | _ | 2018 | |

ST. HELENA PARISH Feb 18 <u>Jul 17</u> Aug 17 Sep 17 Oct 17 Nov 17 Dec 17 Jan 18 <u>Mar 18</u> Apr 18 May 18 **Jun 18** Estimated Retail Sales (mil.) \$5.36 \$6.78 \$6.42 \$6.16 \$4.78 \$7.09 \$4.93 \$5.05 \$6.78 \$5.81 \$5.87 \$6.59 % Change vs Prior Month -18.6% 26.6% -5.4% -4.0% -22.4% 48.2% -30.4% 34.3% -14.4% 2.4% 1.2% 12.1% % Change vs. Prior Year -20.8% -24.8% -30.1% 7.5% -49.9% -19.1% 29.1% -30.9% -1.0% 13.8% -9.2% 0.1% **Estimated Retail Sales** 1QT-18 3QT-17 4QT-17 2QT-18 Millions \$12 Average Monthly Sales (mil.) \$6.19 \$6.01 \$5.59 \$6.09 \$10 % Change vs. Prior Quarter -13.4% -2.8% -7.0% 9.0% 2016

\$8

\$6

\$4

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Source: St. Helena Parish Sheriff's Office

% Change vs Prior Year

ESTIMATED RETAIL SALES

-4.7%

-16.7%

-21.4%

-14.8%

2017

2018

St. Helena Parish—continued

Building permit data not available.

RESIDENTIAL HOME SALES ST HELENA PARISH Jul-17 <u>Aug-17</u> Sep-17 Oct-17 Nov-17 Dec-17 Jan-18 Feb-18 Mar-18 Apr-18 May-18 Jun-18 **Number of Homes Sold** -50.0% % Change vs Prior Year #DIV/0! -66.7% -100.0% -100.0% #DIV/0! 0.0% 0.0% #DIV/0! #DIV/0! 0.0% 200.0% Total Sales Volume (mil.) \$0.1 \$0.3 \$0.1 \$0.0 \$0.0 \$0.0 \$0.2 \$0.0 \$0.4 \$0.2 \$0.0 \$0.1 % Change vs Prior Year n/a n/a n/a n/a n/a n/a n/a n/a **Average Selling Price** \$64,000 \$131,500 \$130,000 \$29,000 #DIV/0! #DIV/0! \$180,000 #DIV/0! \$198,500 \$53,833 #DIV/0! \$95,000 % Change vs Prior Year -32.6% 5.2% #DIV/0! -57.7% #DIV/0! #DIV/0! 31.1% #DIV/0! -46.4% #DIV/0! #DIV/0! **Number of Homes Sold** 3QT-17 4QT-17 1QT-18 2QT-18 **Number of Homes Sold** 2016 % Change vs Prior Year 25.0% -50.0% -57.1% 0.0% 2017 Total Sales Volume (mil.) \$0.5 \$0.0 \$0.6 \$0.3 % Change vs Prior Year 18.4% -78.8% -33.0% -62.9% **-** 2018 **Average Selling Price** \$104,200 \$29,000 \$192,333 \$64,125 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec % Change vs Prior Year -57.7% 56.3% n/a Source: Based on information from the Greater Baton Rouge Association of REALTORS® and Gulf South Real Estate Information Network, Inc.

New Domestic Business Filings

ST. HELENA PARISH

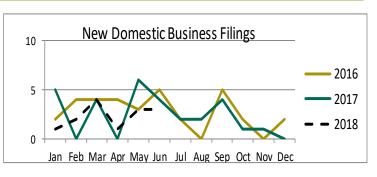
| | <u>Jul 17</u> | Aug 17 | Sep 17 | Oct 17 | Nov 17 | <u>Dec 17</u> | <u>Jan 18</u> | Feb 18 | Mar 18 | <u> Apr 18</u> | May 18 | <u>Jun 18</u> |
|-------------------------|---------------|---------|--------|--------|---------|---------------|---------------|---------|--------|----------------|--------|---------------|
| New Domestic Filings | 2 | 2 | 4 | 1 | 1 | - | 1 | 2 | 4 | 1 | 3 | 3 |
| % Change vs Prior Month | -50.0% | 0.0% | 100.0% | -75.0% | 0.0% | -100.0% | #DIV/0! | 100.0% | 100.0% | -75.0% | 200.0% | 0.0% |
| % Change vs Prior Year | 0.0% | #DIV/0! | -20.0% | -50.0% | #DIV/0! | -100.0% | -80.0% | #DIV/0! | 0.0% | #DIV/0! | -50.0% | -25.0% |

| New Domestic Filings | 3QT-17 8 | 4QT-17 2 | 1QT-18 7 | 2QT-18 7 |
|---------------------------|-------------|-------------|-------------|-------------|
| % Change vs Prior Quarter | -20.0% | -75.0% | 250.0% | 0.0% |
| % Change vs Prior Year | 14.3% | -50.0% | -22.2% | -30.0% |

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

Note: Includes only Domestic Business Corporations, Limited Liability Companies,

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.



St. Tammany Parish

The number of employed St. Tammany Parish residents in 2Q2018 increased by 1.8 percent compared to 2Q2017 and the labor force grew by 1.7 percent, leading to a slight decline in the unemployment rate from 4.4 percent in 2Q2017 to 4.3 percent in 2Q2018.

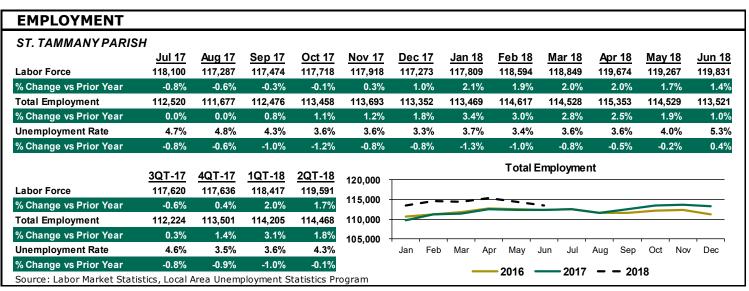
The value of taxable retail sales in St. Tammany Parish averaged \$378.8 million per month in 2Q2018, a decline of 8.1 percent compared to the second quarter of 2017.

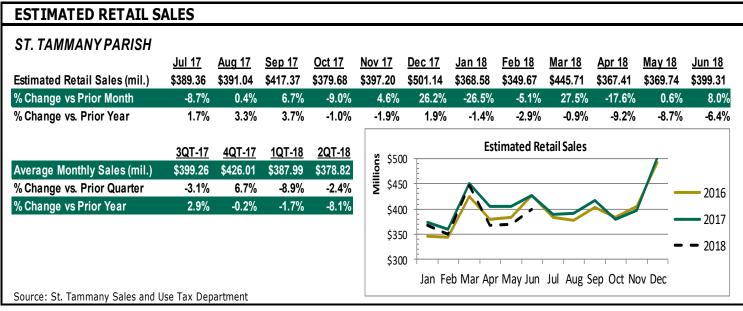
Building permits for residential units in 2Q2018 increased by 10.8 percent from the previous

quarter and 11.1 percent compared to the second quarter of 2017.

The number of homes sold in St. Tammany Parish was up 3.2 percent compared to 2Q2017 and the average selling price increased by 1.0 percent, leading to a 4.2 percent increase in total residential sales volume.

There were 730 new, domestic business filings in St. Tammany Parish in 2Q2018, down 2.7 percent from 750 in the second quarter of 2017.



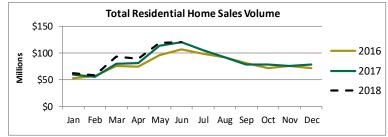


St. Tammany Parish—continued

RESIDENTIAL BUILDING PERMITS ST. TAMMANY PARISH <u>Jul 17</u> <u>Nov</u> 17 <u>Jan</u> 18 <u>Aug 17</u> <u>Sep</u> 17 Oct 17 **Dec 17** Feb 18 Jun 18 Mar 18 <u>Apr 18</u> May 18 **Total Permits** 99 134 132 143 97 91 121 91 157 110 144 155 -30.8% 16.6% 17.3% 30.8% 9.9% % Change vs Prior 7.6% 13.8% 97 91 91 **Total Units** 99 134 135 143 123 157 111 145 155 44.4% % Change vs Prior Y 7.6% 16.4% 30.8% 9.9% **Residential Building Permits: Number of Units** 200 3QT-17 4QT-17 1QT-18 2QT-18 **Total Permits** 365 331 369 409 2016 150 9.7% 19.1% 1.6% 10.5% % Change vs Price 2017 331 **Total Units** 368 371 411 11.1% 100 2018 Sources: St. Tammany Parish Permit Office, Town of Abita Springs, City of Covington, 50 Village of Folsom, Town of Madisonville, City of Mandeville, Town of Pearl River, Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec City of Slidell, http://censtats.census.gov (some data estimated) **RESIDENTIAL HOME SALES** ST. TAMMANY PARISH <u>Jan-18</u> Sep-17 Oct-17 Nov-17 **Dec-17** Feb-18 Mar-18 <u>Jul-17</u> Aug-17 Apr-18 May-18 Jun-18 314 317 364 Number of Homes Sold 400 365 305 303 234 237 371 438 461 % Change vs Prior Year 1.0% Total Sales Volume (mil.) \$105.7 \$91.6 \$77.7 \$77.9 \$76.1 \$78.4 \$61.5 \$57.7 \$92.4 \$88.9 \$118.7 \$119.7 17.0% % Change vs Prior Year 9.2% Average Selling Price \$264,136 \$250,873 \$247,603 \$245,782 \$249,632 \$258,714 \$262,943 \$243,462 \$249,181 \$244,340 \$271,035 \$259,727 % Change vs Prior Year 5.4% 4.7% 3.5% 7.3% 5.4% 10.3% 12.6% 7.8% 4.9% 3.5% -3.7% **Total Residential Home Sales Volume** \$150

| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 | | | | | | |
|--|-----------|-----------|-----------|-----------|--|--|--|--|--|--|
| Number of Homes Sold | 1,079 | 925 | 842 | 1,263 | | | | | | |
| % Change vs Prior Year | -3.1% | -1.5% | 0.5% | 3.2% | | | | | | |
| Total Sales Volume (mil.) | \$275.0 | \$232.4 | \$211.7 | \$327.4 | | | | | | |
| % Change vs Prior Year | 1.5% | 6.0% | 9.5% | 4.2% | | | | | | |
| Average Selling Price | \$254,838 | \$251,288 | \$251,396 | \$259,214 | | | | | | |
| % Change vs Prior Year | 4.7% | 7.6% | 9.0% | 1.0% | | | | | | |
| Source: Based on information from the Gulf South Real Estate Information Network, Inc. | | | | | | | | | | |

urce: Based on information from the Gulf South Real Estate Information Network, Infor the period 01/2016 to 06/2018.



New Domestic Business Filings

ST. TAMMANY PARISH

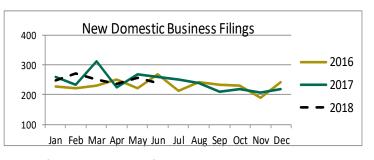
| | <u>Jul 17</u> | <u> Aug 17</u> | <u>Sep 17</u> | Oct 17 | Nov 17 | <u>Dec 17</u> | <u>Jan 18</u> | <u>Feb 18</u> | Mar 18 | Apr 18 | May 18 | <u>Jun 18</u> |
|-------------------------|---------------|----------------|---------------|--------|--------|---------------|---------------|---------------|--------|--------|--------|---------------|
| New Domestic Filings | 251 | 238 | 209 | 218 | 205 | 218 | 247 | 272 | 249 | 235 | 256 | 239 |
| % Change vs Prior Month | -3.1% | -5.2% | -12.2% | 4.3% | -6.0% | 6.3% | 13.3% | 10.1% | -8.5% | -5.6% | 8.9% | -6.6% |
| % Change vs Prior Year | 18.4% | -1.2% | -10.7% | -4.8% | 9.0% | -9.9% | -5.0% | 16.7% | -20.2% | 5.4% | -4.5% | -7.7% |

| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 |
|---------------------------|--------|--------|--------|--------|
| New Domestic Filings | 698 | 641 | 768 | 730 |
| % Change vs Prior Quarter | -6.9% | -8.2% | 19.8% | -4.9% |
| % Change vs Prior Year | 1.6% | -2.7% | -4.6% | -2.7% |

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

Note: Includes only Domestic Business Corporations, Limited Liability Companies,

 $Partnerships, and \ Limited \ Liability \ Partnerships. \ Does \ not include \ for eign \ entities, non-profit \ corporations, or low-profit \ limited \ liability \ companies.$



Tangipahoa Parish

The number of employed Tangipahoa Parish residents in 2Q2018 rose 2.3 percent compared to the second quarter of 2017. The labor force increased by only 1.8 percent, causing the unemployment rate to decrease to 5.5 percent from 6.0 percent in 2Q2017.

The value of taxable retail sales in 2Q2018 averaged \$189.5 million per month, an increase of 3.7 percent compared to 2Q2017.

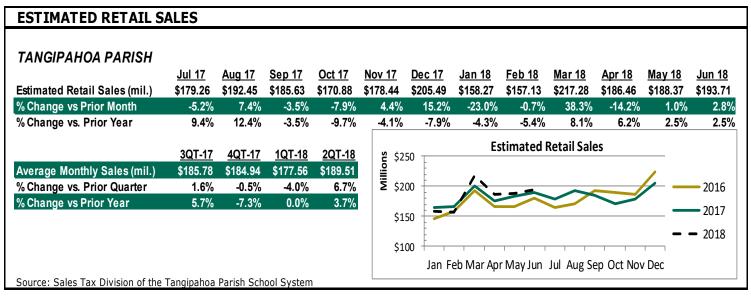
The number of residential construction units permitted in 2Q2018 was up 154.4 percent compared to 2Q2017, showing the impact of two multi-

family developments in Hammond with a combined 314 units.

The number of homes sold in Tangipahoa Parish in 2Q2018 grew 25.3 percent compared to 2Q2017, while the average selling price increased by 4.3 percent, leading to an increase in total residential sales volume of 30.7 percent.

There were 320 new, domestic business filings in Tangipahoa Parish in 2Q2018, up 16.4 percent from 275 in the second quarter of 2017.

| TANGIPAHOA PARISH | | | | | | | | | | | | |
|------------------------|---------------|---------------|--------|--------|--------|---------|--------|----------|--------------------|---------|---------|--------|
| TANON ANOAT ANION | <u>Jul 17</u> | <u>Aug 17</u> | Sep 17 | Oct 17 | Nov 17 | Dec 17 | Jan 18 | Feb 18 | Mar 18 | Apr 18 | May 18 | Jun 18 |
| Labor Force | 55,598 | 55,545 | 55,663 | 55,550 | 55,601 | 55,365 | 55,555 | 55,874 | 56,136 | 56,037 | 55,713 | 56,446 |
| % Change vs Prior Year | 1.5% | 1.6% | 1.4% | 1.6% | 2.1% | 2.2% | 2.7% | 3.1% | 2.8% | 2.5% | 1.6% | 1.3% |
| Total Employment | 52,002 | 52,079 | 52,631 | 53,043 | 53,096 | 52,916 | 52,840 | 53,471 | 53,533 | 53,423 | 52,902 | 52,618 |
| % Change vs Prior Year | 2.6% | 2.7% | 3.2% | 3.5% | 3.5% | 3.8% | 4.8% | 4.8% | 4.0% | 3.4% | 2.3% | 1.3% |
| Unemployment Rate | 6.5% | 6.2% | 5.4% | 4.5% | 4.5% | 4.4% | 4.9% | 4.3% | 4.6% | 4.7% | 5.0% | 6.8% |
| % Change vs Prior Year | -1.0% | -1.0% | -1.7% | -1.7% | -1.3% | -1.4% | -1.9% | -1.5% | -1.1% | -0.9% | -0.6% | 0.0% |
| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 | | | | Total E | mploymer | nt | | |
| Labor Force | 55,602 | 55,505 | 55,855 | 56,065 | 55,000 | | | | | | | |
| % Change vs Prior Year | 1.5% | 2.0% | 2.9% | 1.8% | 52,500 | | | | | | | |
| Total Employment | 52,237 | 53,018 | 53,281 | 52,981 | 50,000 | | | | | | | |
| % Change vs Prior Year | 2.8% | 3.6% | 4.5% | 2.3% | 47,500 | | | | | | | |
| Unemployment Rate | 6.1% | 4.5% | 4.6% | 5.5% | 41,300 | Jan Feb | Mar A | or May J | un Jul . | Aug Sep | Oct Nov | Dec |
| % Change vs Prior Year | -1.2% | -1.5% | -1.5% | -0.5% | | | | , | -2017 - | 0 1 | | |

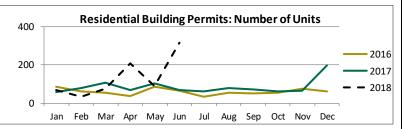


Tangipahoa Parish—continued

RESIDENTIAL BUILDING PERMITS TANGIPAHOA PARISH Sep 17 <u>Aug 17</u> Oct 17 <u>Dec 17</u> Apr 18 Jul 17 Nov 17 <u>Jan 18</u> Feb 18 Mar 18 <u>Jun 18</u> May 18 **Total Permits** 71 47 Total Units 62 80 71 61 64 197 70 33 75 88 317 208 359.4%

| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 |
|------------------------|--------|--------|--------|--------|
| Total Permits | 211 | 170 | 178 | 297 |
| % Change vs Prior Year | 50.7% | -5.0% | -22.6% | 24.8% |
| Total Units | 213 | 322 | 178 | 613 |
| % Change vs Prior Year | 52.1% | 67.7% | -26.7% | 154.4% |

Source: Tangipahoa Parish Permit Office, City of Hammond Permit Office, City of Ponchatoula Permit Office, http://censtats.census.gov



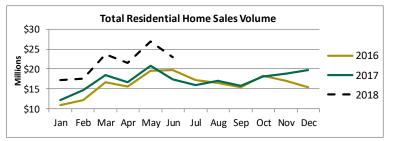
RESIDENTIAL HOME SALES

TANGIPAHOA PARISH

| | <u>Jul-17</u> | <u>Aug-17</u> | Sep-17 | Oct-17 | Nov-17 | Dec-17 | <u>Jan-18</u> | Feb-18 | Mar-18 | <u> Apr-18</u> | May-18 | <u>Jun-18</u> |
|---------------------------|---------------|---------------|-----------|-----------|-----------|-----------|---------------|-----------|-----------|----------------|-----------|---------------|
| Number of Homes Sold | 89 | 101 | 91 | 95 | 105 | 114 | 100 | 92 | 126 | 120 | 142 | 129 |
| % Change vs Prior Year | -11.9% | 11.0% | 0.0% | -7.8% | 10.5% | 28.1% | 28.2% | 7.0% | 20.0% | 20.0% | 26.8% | 29.0% |
| Total Sales Volume (mil.) | \$16.0 | \$17.0 | \$15.7 | \$18.1 | \$18.7 | \$19.7 | \$17.2 | \$17.6 | \$23.6 | \$21.6 | \$26.9 | \$23.0 |
| % Change vs Prior Year | -7.1% | 3.2% | 2.4% | -0.9% | 10.0% | 28.8% | 42.0% | 20.4% | 28.5% | 29.8% | 30.0% | 32.3% |
| Average Selling Price | \$179,911 | \$168,346 | \$172,981 | \$190,981 | \$178,297 | \$172,884 | \$171,917 | \$191,356 | \$187,639 | \$179,911 | \$189,527 | \$178,277 |
| % Change vs Prior Year | 5.4% | -7.0% | 2.4% | 7.5% | -0.5% | 0.5% | 10.8% | 12.5% | 7.1% | 8.2% | 2.6% | 2.6% |

| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 |
|-----------------------------------|----------------|----------------|----------------|-------------|
| Number of Homes Sold | 281 | 314 | 318 | 391 |
| % Change vs Prior Year | -0.7% | 9.4% | 18.2% | 25.3% |
| Total Sales Volume (mil.) | \$48.8 | \$56.6 | \$58.4 | \$71.5 |
| % Change vs Prior Year | -0.7% | 11.7% | 29.5% | 30.7% |
| Average Selling Price | \$173,510 | \$180,169 | \$183,770 | \$182,864 |
| % Change vs Prior Year | 0.0% | 2.1% | 9.5% | 4.3% |
| Source: Based on information from | the Gulf South | Real Estate In | formation Netw | v ork, Inc. |

for the period 01/2016 to 06/2018.



New Domestic Business Filings

TANGIPAHOA PARISH

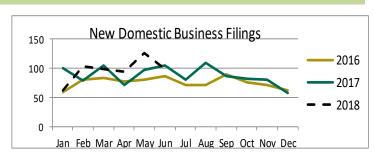
| | <u>Jul 17</u> | <u> Aug 17</u> | <u>Sep 17</u> | Oct 17 | Nov 17 | <u>Dec 17</u> | <u>Jan 18</u> | <u>Feb 18</u> | Mar 18 | <u> Apr 18</u> | May 18 | <u>Jun 18</u> |
|-------------------------|---------------|----------------|---------------|--------|--------|---------------|---------------|---------------|--------|----------------|--------|---------------|
| New Domestic Filings | 81 | 109 | 86 | 82 | 80 | 58 | 63 | 104 | 99 | 95 | 126 | 99 |
| % Change vs Prior Month | -22.9% | 34.6% | -21.1% | -4.7% | -2.4% | -27.5% | 8.6% | 65.1% | -4.8% | -4.0% | 32.6% | -21.4% |
| % Change vs Prior Year | 12.5% | 53.5% | -3.4% | 7.9% | 11.1% | -7.9% | -37.6% | 31.6% | -5.7% | 31.9% | 28.6% | -5.7% |

| New Beautiful Ellings | 3QT-17 | | 1QT-18 | | |
|---------------------------|--------|--------|--------|-------|--|
| New Domestic Filings | 276 | 220 | 266 | 320 | |
| % Change vs Prior Quarter | 0.4% | -20.3% | 20.9% | 20.3% | |
| % Change vs Prior Year | 19.0% | 4.3% | -6.7% | 16.4% | |

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

 $Note: Includes\ only\ Domestic\ Business\ Corporations, Limited\ Liability\ Companies,$

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.



Washington Parish

The number of employed Washington Parish residents in the second quarter of 2018 increased 0.8 percent compared to the second quarter of 2017.

The labor force grew by a slightly smaller 0.7 percent, resulting in a small reduction in the unemployment rate from 6.0 percent in 2Q2017 to 5.9 percent in 2Q2018.

Sales tax collection data were not available for Washington Parish for 2Q2018.

Building permits for 15 homes were issued in 2Q2018, down 25.0 percent from 20 in 2Q2017.

The number of Washington Parish homes sold in 2Q2018 was down 18.2 percent compared to 2Q2017, but the average sales price increased by 17.7 percent, resulting in a year-over-year decline in total residential sales volume of 3.7 percent.

There were 67 new, domestic business filings in Washington parish in the second quarter of 2018, down 5.6 percent from 71 in 2Q2017.

| WASHINGTON PARISH | | | | | | | | | | | | |
|---------------------------------------|---------------|--------|--------|---------|------------------|---------------|---------------|----------|----------|---------|---------|---------------|
| | <u>Jul 17</u> | Aug 17 | Sep 17 | Oct 17 | Nov 17 | Dec 17 | <u>Jan 18</u> | Feb 18 | Mar 18 | Apr 18 | May 18 | <u>Jun 18</u> |
| Labor Force | 16,909 | 16,731 | 16,749 | 17,007 | 17,092 | 16,993 | 17,138 | 17,026 | 17,198 | 17,113 | 17,092 | 17,329 |
| % Change vs Prior Year | -1.2% | -0.7% | -1.3% | 2.6% | 3.6% | 2.4% | 1.8% | 0.5% | -0.5% | 0.2% | 1.6% | 0.4% |
| Total Employment | 15,769 | 15,642 | 15,777 | 16,182 | 16,285 | 16,234 | 16,301 | 16,256 | 16,344 | 16,271 | 16,174 | 16,058 |
| % Change vs Prior Year | 0.2% | 0.5% | 0.2% | 4.6% | 5.2% | 3.8% | 3.7% | 1.8% | 0.4% | 1.0% | 1.8% | -0.4% |
| Unemployment Rate | 6.7% | 6.5% | 5.8% | 4.9% | 4.7% | 4.5% | 4.9% | 4.5% | 5.0% | 4.9% | 5.4% | 7.3% |
| % Change vs Prior Year | -1.3% | -1.1% | -1.5% | -1.8% | -1.4% | -1.3% | -1.7% | -1.3% | -0.8% | -0.8% | -0.3% | 0.8% |
| | 3QT-17 | 4QT-17 | 1QT-18 | 2QT-18 | Total Employment | | | | | | | |
| Labor Force | 16,796 | 17,031 | 17,121 | 17,178 | | | | | | | | |
| % Change vs Prior Year | -1.1% | 2.9% | 0.6% | 0.7% | 16.000 | - | | | ~ | | _ | _ |
| Total Employment | 15,729 | 16,234 | 16,300 | 16,168 | 16,000 | | | | | | | |
| % Change vs Prior Year | 0.3% | 4.5% | 1.9% | 0.8% | 15,000 | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | C 40/ | 4.7% | 4.8% | 5.9% | 10,000 | Jan Feb | . Mar A | ne May | ابيا ميا | Aug Sep | Oot No | Dec |
| Unemployment Rate | 6.4% | 4.770 | 4.0 /0 | J. J /0 | | Jan Feb | o Mar A | pr May 、 | Jun Jul | Aug Sep | Oct Nov | Dec |

Sales tax data not available.

Washington Parish—continued

RESIDENTIAL BUILDING PERMITS WASHINGTON PARISH Jul 17 Oct 17 <u>Aug 17</u> Sep 17 Nov 17 <u>Dec 17</u> Jan 18 Feb 18 Mar 18 Apr 18 May 18 <u>Jun 18</u> **Total Permits** % Change vs Prior Yea -33.3% -40.0% -28.6% -30.0% 16.7% -57.1% **Total Units** % Change vs Prior Year -33 3% -40.0% -30.0% -57.1% -10.0% -28.6% -40.0% 14.3% 0.0% 16.7% -28.6% **Residential Building Permits: Number of Units** 2QT-18 20 3QT-17 4QT-17 1QT-18 **Total Permits** 18 15 20 15 15 2016 % Change vs Prior Ye 25.0% 35.5% 25.0% 2017 10 **Total Units** 18 15 20 15 **-** 2018 Sources: Washington Parish Permit Office and Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

http://censtats.census.gov **RESIDENTIAL HOME SALES** WASHINGTON PARISH <u>Jul-1</u>7 Aug-17 Oct-17 Nov-17 Dec-17 Jan-18 Feb-18 Mar-18 Apr-18 Jun-18 Sep-17 **May-18 Number of Homes Sold** 15 15 17 12 15 19 25.0% 46.2% 23.1% 36.4% -28.6% -20.0% 5.6% % Change vs Prior Year 16.7% 0.0% -21.1% 142.9% -36.4% Total Sales Volume (mil.) \$1.9 \$2.5 \$1.9 \$2.0 \$1.6 \$1.5 \$1.8 \$1.8 \$2.3 % Change vs Prior Year 62.8% 20.3% 91.8% 5.8% Average Selling Price \$128,364 \$132,552 \$136,214 \$123,938 \$107,243 \$96,785 \$119,000 \$91,254 \$130,822 \$149,833 \$105,518 \$123,000 % Change vs Prior Year 91.4% 39.5% 27.5% 20.3% -8.2% 40.7% -19.5% 32.3% 11.09 8.6% 3QT-17 1QT-18 Total Residential Home Sales Volume 4QT-17 2QT-18 \$4.0 **Number of Homes Sold** 46 47 % Change vs Prior Year 29.7% -2.1% 20.5% -18.2% \$3.0 2016 Total Sales Volume (mil.) \$6.4 \$5.0 \$5.3 \$5.6 \$2.0 2017 % Change vs Prior Year 81.0% 9.5% 15.2% -3.7% Average Selling Price \$132,311 \$1.0 \$109.640 \$112,737 \$124,717 2018

New Domestic Business Filings WASHINGTON PARISH **Jul 17 Aug 17 Sep 17** Oct 17 **Nov 17 Dec 17** Jan 18 Feb 18 Mar 18 Apr 18 May 18 Jun 18 15 22 19 12 13 17 10 23 24 19 18 25 **New Domestic Filings** -26.9% -21.1% -13.6% 130.0% % Change vs Prior Month 46.7% -36.8% 8.3% 30.8% -41.2% 4.3% 38.9% -25.0% % Change vs Prior Year 35.7% -6.3% 46.2% -25.0% -35.0% 0.0% 27.8% 41.2% -35.7% -3.8% 11.1%

\$0.0

| New Domestic Filings | 3QT-17 56 | 4QT-17 | 1QT-18 50 | 2QT-18 67 |
|---------------------------|--------------|--------|--------------|--------------|
| % Change vs Prior Quarter | -21.1% | -21.4% | 13.6% | 34.0% |
| % Change vs Prior Year | 19.1% | -10.2% | 13.6% | -5.6% |

39.6%

Source: Based on information from the Gulf South Real Estate Information Network. Inc.

for the period 01/2016 to 06/2018

11.9%

-4 4%

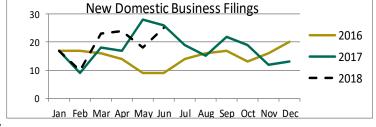
17.7%

% Change vs Prior Year

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

Note: Includes only Domestic Business Corporations, Limited Liability Companies,

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

SOUTHEASTERN

Southeastern Supply Chain Management Program listed among tops in nation

Southeastern Louisiana University's Supply Chain Management Program has been recognized among the top in the nation for 2019 by Study.com, a website that helps students research potential schools, degrees, and careers.

The website recognized 23 colleges and universities on the list. According to Study.com, the schools were selected based on unique features that give students an edge in the job market. The listed colleges and universities offer real-life training, simulations of actual supply chains, or hands-on projects, and many of them provide flexible course schedules or the convenience of online study, the website said.

"Our faculty, business partners, and alumni take an active interest in helping students find jobs in their majors," said Dean of the College of Business Antoinette Phillips. "Supply Chain Management students have opportunities for real world experiences that make them job-ready, and able to contribute to their employers' success from day one."

As the only Louisiana school on the list, Southeastern was selected based on career and educational resources, faculty, job placement and more. The complete list can be accessed at https://study.com/resources/supply-chain-management-schools.

The website cited Southeastern's close ties with the Institute for Supply Management, a not-for-profit professional organization for supply chain management, as one of the reasons for being selected. It also stated that students enrolled in the supply chain management program are engaged in practical learning as well as classroom education, and that the school's Department of Marketing and Supply Chain Management supports purchasing and logistics functions of regional retailers, wholesalers, and distributers.

For more information on Southeastern's Supply Chain Management Program, visit <u>southeastern.edu/</u> acad research/depts/mrkt scm/index.html.

(Article courtesy of Southeastern Louisiana University's Office of Communications and Creative Services.)







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St. Helena Parish Sheriff's Office

St. Tammany Parish Permit Office and Sheriff's Office Sales and Use Tax Department

Tangipahoa Parish Permit Office and School Board Sales and Use Tax Department

Washington Parish Building and Planning Department and Sheriff's Office Sales and Use Tax Department

Building permit offices of the following municipalities:

Town of Abita Springs
Village of Albany
City of Covington
City of Denham Springs
Village of Folsom
City of Hammond
Town of Livingston

Town of Madisonville City of Mandeville Town of Pearl River City of Ponchatoula City of Slidell City of Walker