

DEPARTMENT OF MANAGEMENT AND BUSINESS ADMINISTRATION

Interim Head of the Department: Professor A. Phillips
Professors: Cappel, Hsing, King, A. Phillips, C. Phillips, Settoon, Wyld
Associate Professors: Bowes, Honoree, Juban, Lee, McKenzie, Walker, Wallace
Assistant Professors: Gardner, Johnson,
Instructors: Baraya, Bass, C. Budden, Stirling, Taylor

MAJOR IN MANAGEMENT

In addition to fulfilling general education core requirements, students must complete 36 semester hours of major core courses. Majors must complete 15 semester hours in one of the concentration areas.

HONORS DIPLOMA IN THE DISCIPLINE

The department also offers an upper-division honors curriculum allowing its students to earn an honors diploma in the major at graduation. For information about requirements and honors courses in this department, please contact the Department Head.

MINOR IN MANAGEMENT

Students from other departments who desire to minor in Management may do so by successfully completing 18 semester hours selected from the following courses: Management 351, 375, 430, 471, 472, 473, 475, 478, and 485. Students minoring in Management must obtain the approval of the Department Head.

MINOR IN ADMINISTRATIVE SUPERVISION

Students enrolled in the University, other than business majors, may minor in Administrative Supervision within the Department of Management and Business Administration. The Administrative Supervision minor consists of Management 351, Management 471, Management 473, Management 240, Marketing 314, and either Finance 381 or Finance 123.

CURRICULUM IN MANAGEMENT

LEADING TO THE DEGREE OF BACHELOR OF ARTS

ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT CONCENTRATION

FIRST YEAR

FIRST SEMESTER	S.H.	SECOND SEMESTER	S.H.
Biological Science ¹	3	Management 210	3
English 101	3	English 102	3
History Elective.....	3	Mathematics 163	3
Mathematics 161	3	Physical Science ¹	3
Psychology or Sociology	3	Visual Arts, Dance, Music, or Thea Elec	3
Southeastern 101	2		
	17		15

SECOND YEAR

Accounting 200	3	Accounting 225	3
Economics 201	3	Communication 211	3
English 230, 231, or 232	3	Economics 202	3
†Business Law 231	3	†Management 240	3
Second Natural Science Sequence ¹	3	Operations Mgmt. & Info. Systems 200	3
	15		15

THIRD YEAR

Elective.....	1	Elective.....	3
Finance 381	3	Economics 333	3
Operations Mgmt. & Info. Systems 320.....	3	†Management 375 ²	3
†Management 351	3	†Marketing 321 ²	3
Marketing 303	3	Operations Mgmt. & Info. Systems 350	3
	13		15

FOURTH YEAR

Elective.....	3	Elective.....	3
†Management 391, 472, or 478 ²	3	†Management Elective (300 or 400 level) ²	3
†Management 425.....	3	†Management 464.....	3
†Management 471.....	3	†Management 473.....	3
Operations Mgmt. & Info. Systems 430.....	3	†Management 485 ²	3
	<hr/>		<hr/>
	15		15
Total semester hours required		120	

Southeastern 101 is not required of transfer or readmitted Southeastern students with 30 hours or more. Those students will replace Southeastern 101 with 2 hours of free electives.

¹Please refer to the possible natural science combinations under General Education Requirements in the University Policies chapter of this catalogue for the approved sequenced courses in natural science. Because Chemistry 106 or Physics 142 cannot be followed by a second sequenced course, the student may take only one of these two courses for their natural sciences requirement.

²Concentration course.

†Major course. These courses will be used to calculate the major grade point average, which must be an adjusted or degree 2.0 grade point average.

**CURRICULUM IN MANAGEMENT
LEADING TO THE DEGREE OF BACHELOR OF ARTS
GENERAL MANAGEMENT CONCENTRATION**

FIRST YEAR

FIRST SEMESTER	S.H.	SECOND SEMESTER	S.H.
Biological Science ¹	3	Management 210.....	3
English 101.....	3	English 102.....	3
History Elective.....	3	Mathematics 163.....	3
Mathematics 161.....	3	Physical Science ¹	3
Psychology or Sociology.....	3	Visual Arts, Dance, Music, or Thea Elec.....	3
Southeastern 101.....	2		
	<hr/>		<hr/>
	17		15

SECOND YEAR

Accounting 200.....	3	Accounting 225.....	3
Economics 201.....	3	Communication 211.....	3
English 230, 231, or 232.....	3	Economics 202.....	3
†Business Law 231.....	3	†Management 240.....	3
Second Natural Science Sequence ¹	3	Operations Mgmt. & Info. Systems 200.....	3
	<hr/>		<hr/>
	15		15

THIRD YEAR

Elective.....	1	Elective.....	3
Finance 381.....	3	Economics 333.....	3
Operations Mgmt. & Info. Systems 320.....	3	†Management Elective (300 or 400 level) ²	3
†Management 351.....	3	†Management Elective (300 or 400 level) ²	3
Marketing 303.....	3	Operations Mgmt. & Info. Systems 350.....	3
	<hr/>		<hr/>
	13		15

FOURTH YEAR

Elective.....	3	Elective.....	3
†Management Elective (300 or 400 level) ²	3	†Management Elective (300 or 400 level) ²	3
†Management 425.....	3	†Management Elective (300 or 400 level) ²	3
†Management 471.....	3	†Management 464.....	3
Operations Mgmt. & Info. Systems 430.....	3	†Management 473 ²	3
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	15		15
Total semester hours required		120	

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¹Please refer to the possible natural science combinations under General Education Requirements in the University Policies chapter of this catalogue for the approved sequenced courses in natural science. Because Chemistry 106 or Physics 142 cannot be followed by a second sequenced course, the student may take only one of these two courses for their natural sciences requirement.

²Concentration course.

†Major course. These courses will be used to calculate the major grade point average, which must be an adjusted or degree 2.0 grade point average.

**CURRICULUM IN MANAGEMENT
LEADING TO THE DEGREE OF BACHELOR OF ARTS
HUMAN RESOURCE MANAGEMENT CONCENTRATION**

FIRST YEAR

FIRST SEMESTER	S.H.	SECOND SEMESTER	S.H.
Biological Science ¹	3	Management 210	3
English 101	3	English 102	3
History Elective.....	3	Mathematics 163	3
Mathematics 161	3	Physical Science ¹	3
Psychology or Sociology	3	Visual Arts, Dance, Music, or Thea Elec	3
Southeastern 101	2		
	17		15

SECOND YEAR

Accounting 200	3	Accounting 225	3
Economics 201	3	Communication 211	3
English 230, 231, or 232	3	Economics 202	3
†Business Law 231	3	†Management 240	3
Second Natural Science Sequence ¹	3	Operations Mgmt. & Info. Systems 200	3
	15		15

THIRD YEAR

Elective.....	1	Elective.....	3
Finance 381	3	Economics 333	3
Operations Mgmt. & Info. Systems 320.....	3	†Management 471	3
†Management 351.....	3	†Management Elective (300 or 400 level) ²	3
Marketing 303	3	Operations Mgmt. & Info. Systems 350	3
	13		15

FOURTH YEAR

Elective.....	3	Elective.....	3
†Management 425.....	3	†Management 391, 472, or 478 ²	3
†Management 440 ²	3	†Management 464.....	3
†Management 475 ²	3	†Management 473	3
Operations Mgmt. & Info. Systems 430.....	3	†Management 476 ²	3
	15		15

Total semester hours required 120

Southeastern 101 is not required of transfer or readmitted Southeastern students with 30 hours or more. Those students will replace Southeastern 101 with 2 hours of free electives.

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²Concentration course.

†Major course. These courses will be used to calculate the major grade point average, which must be an adjusted or degree 2.0 grade point average.

**CURRICULUM IN MANAGEMENT
LEADING TO THE DEGREE OF BACHELOR OF ARTS
INTERNATIONAL MANAGEMENT CONCENTRATION**

FIRST YEAR

FIRST SEMESTER	S.H.	SECOND SEMESTER	S.H.
Biological Science ¹	3	English 102	3
English 101	3	Management 210	3
History Elective.....	3	Mathematics 163	3
Mathematics 161	3	Physical Science ¹	3
Psychology or Sociology	3	Visual Arts, Dance, Music or Thea Elec	3
Southeastern 101	2		
	17		15

SECOND YEAR

Accounting 200	3	Accounting 225	3
Economics 201	3	Communication 211	3
English 230, 231, or 232	3	Economics 202	3
†Business Law 231	3	†Management 240	3
Second Natural Science ¹	3	Operations Mgmt. & Info. Systems 200	3
	13		15

THIRD YEAR

Elective.....	1	Economic 333.....	3
Finance 381	3	Elective.....	3
Operations Mgmt. & Info. Systems 320.....	3	†Management 425	3
†Management 351.....	3	†Management 471	3
Marketing 303	3	Operations Mgmt. & Info. Systems 350	3
	15		15

FOURTH YEAR

Elective.....	3	Elective.....	3
†Foreign Language Elective ^{2,3}	3	†Foreign Language Elective ^{2,3}	3
†Management 430 ²	3	†Management 420 ²	3
†Management 435 ²	3	†Management 464	3
Operations Mgmt. & Info. Systems 430.....	3	†Management 473	3
	15		15

Total semester hours required 120

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¹Please refer to the possible natural science combinations under General Education Requirements in the University Policies chapter of this catalogue for the approved sequenced courses in natural science. Because Chemistry 106 or Physics 142 cannot be followed by a second sequenced course, the student may take only one of these two courses for their natural sciences requirements.

²Concentration course

³Foreign language electives must be approved by the Department Head of Management and should focus on building language skills.

†Major course. These courses will be used to calculate the major grade point average, which must be an adjusted or degree 2.0 grade point average

Students enrolled in the University, other than business majors, may minor in Administrative Supervision within the Department of Management and Business Administration. The Administrative Supervision Minor consists of Management 351, Management 471, Management 473, Management 240, Marketing 314, and either Finance 381 or Finance 123.

MAJOR IN BUSINESS ADMINISTRATION

The major in Business Administration leads to the degree of Bachelor of Business Administration. Majors may choose a concentration in Economics.

HONORS DIPLOMA IN THE DISCIPLINE

The department also offers an upper-division honors curriculum allowing its students to earn an honors diploma in the major at graduation. For information about requirements and honors courses in this department, please contact the Department Head.

MINOR IN ECONOMICS

Students from other departments of the University may minor in Economics. The Economics minor consists of Economics 201 and 202, plus twelve hours of 300 + Economics electives. Students minoring in Economics are required to obtain the approval of the Department Head.

**CURRICULUM IN BUSINESS ADMINISTRATION
LEADING TO THE DEGREE OF BACHELOR OF BUSINESS ADMINISTRATION**

FIRST YEAR

FIRST SEMESTER	S.H.	SECOND SEMESTER	S.H.
English 101	3	English 102	3
Biological Science ¹	3	Physical Science ¹	3
Mathematics 161	3	Mathematics 163	3
Communication 211	3	History Elective.....	3
Social/Behavioral Science	3	Vis Arts, Mus, Dnc, or Thea Elec.....	3
Southeastern 101	2		
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SECOND YEAR

English 230, 231, or 232	3	†Management 220.....	3
Second Natural Science ¹	3	†Economics 202	3
†Accounting 200.....	3	†Management 240.....	3
†Economics 201	3	†Business Law 231	3
†Management 210.....	3	†Operations Mgmt. & Info. Systems 200.....	3
	<hr style="width: 50px; margin-left: auto; margin-right: 0;"/> 15		<hr style="width: 50px; margin-left: auto; margin-right: 0;"/> 15

THIRD YEAR

†Management 351.....	3	†Finance 381	3
†Marketing 303.....	3	†Operations Mgmt. & Info. Systems 350.....	3
†Economics 333.....	3	†Marketing 319	3
†Operations Mgmt. & Info. Systems 320.....	3	†Accounting 340.....	3
†Accounting 225	3	†Business Elective (300+)	3
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FOURTH YEAR

†Operations Mgmt. & Info. Systems 430	3	†Management 464	3
†Management 425	3	†Management 473	3
†Economics 402.....	3	†Business Elective (300+)	3
†Finance 410	3	†Business Elective (300+)	3
Elective.....	1	†Business Elective (300+)	3
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Total semester hours required 120

Southeastern 101 is not required of transfer or readmitted Southeastern students with 30 hours or more. Those students will replace Southeastern 101 with 2 hours of free electives.

¹Please refer to the possible natural science combinations under General Education Requirements in the University Policies chapter of this catalogue for the approved sequenced courses in natural science. Because Chemistry 106 or Physics 142 cannot be followed by a second sequenced course, the student may take only one of these two courses for their natural sciences requirements.

Business majors will not be allowed to use BOTH CMPS 110 AND MGMT 210 towards a degree.

†C *average* is required within major courses.

**CURRICULUM IN BUSINESS ADMINISTRATION
LEADING TO THE DEGREE OF BACHELOR OF BUSINESS ADMINISTRATION
ECONOMICS CONCENTRATION**

FIRST YEAR

FIRST SEMESTER	S.H.	SECOND SEMESTER	S.H.
English 101	3	English 102	3
Biological Science ¹	3	Physical Science ¹	3
Mathematics 161	3	Mathematics 163	3
Communication 211	3	History Elective	3
Social/Behavioral Science	3	Vis Arts, Mus, Dnc, or Thea Elec	3
Southeastern 101	2		
	17		15

SECOND YEAR

English 230, 231, or 232	3	†Management 220	3
Second Natural Science ¹	3	†Economics 202	3
†Accounting 200	3	†Management 240	3
†Economics 201	3	†Business Law 231	3
†Management 210	3	†Operations Mgmt. & Info. Systems 200	3
	15		15

THIRD YEAR

†Management 351	3	†Finance 381	3
†Marketing 303	3	†Operations Mgmt. & Info. Systems 350	3
†Economics 333	3	†Marketing 319	3
†Economics Elective (300+)	3	†Economics 402	3
†Accounting 225	3	†Accounting 340	3
	15		15

FOURTH YEAR

†Operations Mgmt. & Info. Systems 430	3	†Management 464	3
†Management 425	3	†Management 473	3
†Economics Elective (300+)	3	†Economics Elective (300+)	3
†Finance 410	3	†Economics Elective (300+)	3
†Operations Mgmt. & Info. Systems 320	3	Elective	1
	15		13

Total semester hours required 120

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† C *average* is required within major courses.