

# ARE YOU NETWORKING?

Office of Career Services – Southeastern Louisiana University

To be truly successful in your job search, you need to master the art of networking!  
Many job openings are never even advertised – you discover the unadvertised openings only through interacting/networking with others and letting them know you are looking for a job!

Think creatively when developing your network of contacts AND organize the list you develop!  
If your contacts are not aware of any job opportunities within their employing organization, ask them if they can refer you to contacts *they have* – either with their organization, or employed in other organizations.  
**IT'S NOT ONLY WHO YOU KNOW, BUT WHO THEY KNOW!**

***Have you spoken to the following contacts about YOUR job search?  
Have you given them a copy of your resume?***

Family and extended relatives

Friends, acquaintances, neighbors

Professors and advisors to student organizations

Members of student or other organizations (volunteer, e.g.)

Professional contacts such as banker, lawyer, minister

Former employers & customers

***Have you explored these resources for job opportunities?***

eRecruiting via Career Services' web site ([www.selu.edu/career](http://www.selu.edu/career))

Job boards via Career Services' web site ([www.selu.edu/career](http://www.selu.edu/career))

Other internet-based job banks (e.g., hotjobs.com)

Company web sites

Career fairs – company representatives/recruiters

Newspaper classifieds (“want ads”)

Temporary employment agencies

Professional associations (web sites; local, regional, and national conferences)

## **DON'T FORGET!!!**

- *Thank everyone in your network who has been helpful to you with your job search with a nice thank-you note!*
- *Keep networking even after you have landed a job! You never know when you might need your contacts again!*

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